



Press Release – July 31<sup>th</sup>, 2017 - Montigny Le Bretonneux, France

## **BERTIN TECHNOLOGIES, SUBSIDIARY OF CNIM GROUP, ANNOUNCES THE ACQUISITION OF EXENSOR**

July 31<sup>th</sup>, 2017 - Bertin Technologies announces the acquisition of 100% of the share capital of the Swedish company Exensor from Verdane NVP II SPV K/S, Marginalen Group AB, Erland von Hofsten Advokat AB and a further 16 private investors.

### **Exensor, an international leader in sensors and protection networks for sensitive areas and infrastructures**

The headquarters of Exensor, founded in 1987, are located in Lund, in Sweden. Exensor has subsidiaries in the UK and in Germany. Exensor has key international clients in the Defense and Security sector.

This operation will strengthen and speed up the strategic development of Bertin Technologies on the global instrumentation and surveillance market for defence and security applications.

Philippe Demigné, Chairman of Bertin Technologies:

*"We are very excited to build a successful common future with Exensor, a global leader in unattended sensor networks for protection of Defense Forces and protection of Critical Infrastructures. Exensor is indeed very complementary to Bertin activities in this area, in terms of products and global market reach and this acquisition fully fits the strategic positioning of CNIM in those markets".*

Christian Gravengaard, CEO of Exensor:

*"We are pleased to complete this transaction and we are very excited about our future with Bertin. I am confident that the Exensor business is well positioned to contribute to the combined company's success while supporting our customer's future needs.*

*The transaction enables us to continue our expansion in a growing market from a position of real strength, which will benefit our customers and employees alike."*



EY acted as lead financial advisor to the shareholders and Vinge provided legal advice. Bertin was advised on the financial side by Financière Cincinnatus and by Darrois on the legal side.

## **ABOUT BERTIN TECHNOLOGIES**

BERTIN TECHNOLOGIES, subsidiary of CNIM Group, relies on its long history of innovation to develop, produce and market innovative systems and equipment worldwide. With close to €96M in turnover and 700 partners in 2016, of which 2/3rd are engineers and high-level managers, the group works in four major fields: systems and instrumentation, consulting and engineering, information technology, pharmaceuticals and biotech. Based in Paris region, the group is highly active worldwide.

[www.bertin-technologies.com](http://www.bertin-technologies.com)

Its leading instrumentation activity is represented through the brand **BERTIN INSTRUMENTS**.

BERTIN INSTRUMENTS solutions and teams are dedicated to innovative measurement and sampling for key worldwide markets, such as:

- Lab Equipment (sample preparation, air sampler, cell imaging)
- Nuclear Instrumentation (radon professional monitoring, environmental radiation monitoring systems, radiation portal monitors, health physics)
- Defence, Security and Safety (gas detection, optronics)

Its R&D people also provides on-demand technology systems and turnkey integrated solutions under harsh environment or industrial constraints.

[www.bertin-instruments.com](http://www.bertin-instruments.com)

## **A COMPANY MEMBER OF CNIM GROUP**

The CNIM Group designs, develops and manufactures turnkey industrial solutions with high technological content and provides expertise, services and operating capability in the areas of the Environment, Energy, Defense and High Technology. CNIM manages projects and sells equipment throughout the world. CNIM is backed by a stable family shareholder base that underpins its future development. The Group employs 2,500 staff and had revenues of €539.9 million in 2016, 54.6% of which was from exports. CNIM is listed on the Euronext Paris stock exchange.

[www.cnim.com](http://www.cnim.com)

## **PRESS CONTACTS**

*Gootenberg PR Agency*

*Laurence Colin*

[laurence.colin@gootenberg.fr](mailto:laurence.colin@gootenberg.fr)

*Tel: +33 (0)1 43 59 00 46*

*Frédérique Vigezzi*

[frederique.vigezzi@gootenberg.fr](mailto:frederique.vigezzi@gootenberg.fr)

*Tel: +33 (0)1 43 59 29 84*